

Register to attend the most renowned African Real Estate gathering

AFRICA

PROPERTY INVESTMENT SUMMIT™

18 - 19 AUGUST 2016

Sandton Convention Centre, Johannesburg, South Africa

TWO-DAY CONFERENCE & EXHIBITION

Exclusive Networking Events & Executive Training

REGISTRATION FEES:

- R9750 / \$750 Standard Delegate Pass 1 June to 5 August 2016
- R11750 / \$975 Late Registration from 5 August 2016

Please note prices above are excl VAT

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Venue Partner



Johannesburg | South Africa

API SUMMIT IN A NUTSHELL

THE AFRICA PROPERTY INVESTMENT SUMMIT, Africa's leading real estate investment forum, brings together the most influential property players and offers unrivalled access to the greatest number of development projects and sources of capital on the African Continent.

API SUMMIT HAS A 7-YEAR TRACK RECORD

This is the perfect opportunity for you to leverage off insurmountable expertise and knowledge - big or small businesses alike. The opportunities are endless!



500+ DELEGATES



25+ COUNTRIES



200+ COMPANIES



80% CEOS & SENIOR MANAGEMENT



50+ EXHIBITORS



50+ JOURNALISTS

API SUMMIT: AN EXCEPTIONAL EVENT GATHERING THE ENTIRE PROPERTY VALUE CHAIN FROM ALL AFRICAN REAL ESTATE SECTORS

"The API is a conduit that brings together investors, developers and bankers from different regions. This creates many opportunities for meaningful conversations throughout the day, in addition to the more formal sharing of knowledge within the plenary session."
- Anton Borkum - STANLIB.

"The API is a significant gathering of people who matter in property from around the continent. It is a relevant, well organized event."
- Louis Deppe, Actis.



SHAPE AFRICA: 2016



Africa's building blocks comprise of 54 distinct economies laden with investment opportunities. Despite the myriad of challenges, investors can prosper and help Sub-Saharan Africa deliver on its growth prospects with the right approach and planning. Africa's slowdown has been sharply felt across the continent but mostly in the large oil driven commodity exporters. This has resulted in a shift towards economic diversification and countries in East Africa providing more economic stability than others. Growth in Sub-Saharan Africa decelerated to 3% in 2015, from 4.5% in 2014. Despite lower growth rates, the resilience across the African countries remains strong; prospects remain high with optimism not thwarted.

As Sub-Saharan Africa's growth story unfolds, real estate investment opportunities are becoming progressively more fruitful for investors willing to engage in an African growth strategy. Real estate projects are increasingly contributing to the continent's GDP as commercial property remains in demand.

THINK GLOBAL | OPERATE LOCAL

African cities are expanding with growth in the middle class, higher yields on property rentals, technological innovation and sustainability with a definite drive toward "green build".

DISCUSSION TOPICS AT THE 2016 AFRICA PROPERTY INVESTMENT SUMMIT WILL FOCUS ON WAYS TO **GROW** YOUR BUSINESS MODEL INTO THE AFRICAN CONTINENT.

TRENDS SHAPING AFRICA

CHANGING
DEMOGRAPHICS

INCOME
GROWTH

HOME GROWN
CHAMPIONS

MODERNISATION
SHIFT

1

2

3

4

5

6

7

8

9

ECONOMIC
DIVERSIFICATION

BUSIER, HEALTHIER,
INFORMED CONSUMERS

TECHNOLOGICAL
INNOVATION

URBANISATION

SUPPLY CHAIN
OPTIMISATION



API SUMMIT BENEFITS

ATTEND

- Impactful and influential speakers and debates
- Discover prime projects, buildings and assets
- A fresh perspective on industry trends
- Funding, project planning and execution solutions

NETWORK

- Increase your network of key industry experts
- Find new clients and network with partners
- Source capital and strike deals
- Share innovative management solutions

SHOWCASE

- Present projects to international buyers and develop private or public partnerships
- New projects and assets to invest in

EXHIBIT

- Endorse your projects
- Promote your achievements and highlight know-how
- Position your company within Africa

KEY THEMES



DEVELOPMENT



LEGAL



FINANCE



PRIVATE EQUITY



SECTOR FOCUS



CONSTRUCTION

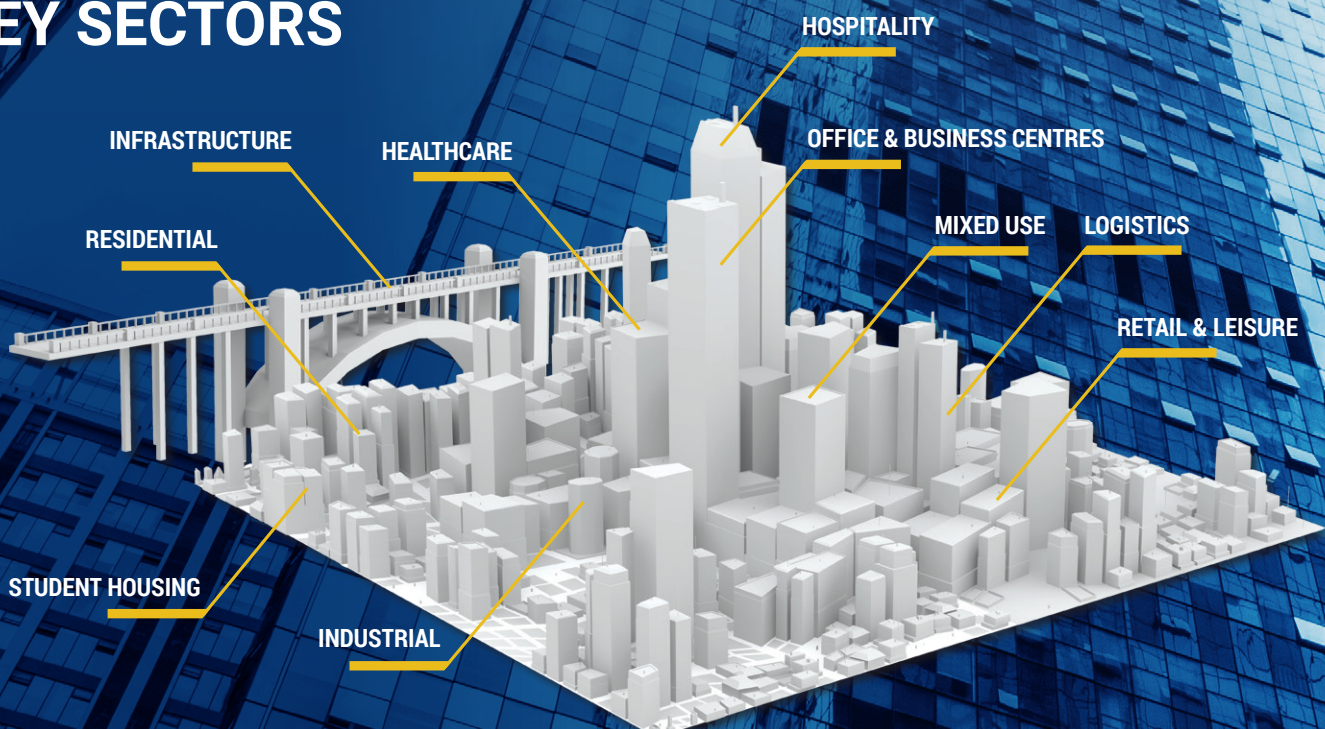


INVESTMENT



ECONOMICS

KEY SECTORS



API SUMMIT CONNECT



API SUMMIT BREAK-AWAY

The breakaway sessions will provide delegates with further interaction and an opportunity to debate, question and explain thoughts and ideas regarding African opportunities and challenges. Positioned in an intimate environment, delegates will get an unrivalled perspective from those privy to key information. Our carefully selected **Discussion Leaders** will drive the conversation and ensure that content is engaging and relevant.

OUR BELIEF:

COLLABORATION & TEAM
WORK IS THE **KEY DRIVER**
BEHIND REAL ESTATE
IN AFRICA

NETWORKING AREAS
& MEETING ROOMS

SUMMIT
LUNCHES

NETWORKING
DINNER

COCKTAIL
FUNCTION

SITE
TOUR



LEADING PROPERTY PROFESSIONALS **ATTENDING**

1. BUSINESS SERVICES

2. INVESTORS & DEVELOPERS

3. SERVICE PROVIDERS/SUPPLIERS

4. INDUSTRY PROFESSIONALS

5. LOCAL & PUBLIC AUTHORITIES

6. CORPORATE OCCUPIERS & TENANTS

7. PRIVATE EQUITY & PENSION FUNDS

8. PRESS & ASSOCIATIONS

9. FINANCIAL INSTITUTIONS

"Property is the missing piece of the puzzle when it comes to investment on the African continent. The API Summit is the perfect forum for investors to interact with other investors who are serious about Africa's growth story." - Kenneth Kaniu, Britam.

"The API Summit provides lots of information leading to transparency, exchange of ideas, growing networks and building key relationships." - Gikonyo Gitonga, Axis Real Estate.



BLUE ROOM

GREEN ROOM

RED BREAK-AWAY

YELLOW BREAK-AWAY

PURPLE BREAK-AWAY

REGISTRATION & BREAKFAST

07H00 - 09H00

OPENING ADDRESS

Featuring Broll

09H00 - 09H15

AFRICAN ECONOMICS & IT'S EFFECT ON REAL ESTATE

09H15 - 09H45

BUYSIDE 2016: THE FIGHT FOR CAPITAL

Featuring RMB Westport, Riscura, HC Capital & CDC Group. Moderated by Knight Frank.

09H45 - 10H45

NIGERIA: LEADER OR LAGGARD?

Featuring: Novare, RMB Westport, UPDC, Vantage Capital, Broll.

10H50 - 11H30

SPOTLIGHT: TANZANIA

Featuring Pangani Group, WHC Tanzania, Knight Frank, Grant Thornton & ATZ Law Chambers.

11H35 - 12H15

LIQUIDITY & PRICING: THE CHANGING FACE OF AFRICAN CAPITAL MARKETS

Featuring Old Mutual, Mara Delta, Nabo Capital & , Xterra Capital. Moderated by JLL.

11H35 - 12H15

FRANCOPHONE AFRICA- THE NEW FRONTIER?

Featuring: HC Capital, Sertem Groupe & Profica. Moderated by Latitude Five.

11H35 - 12H15

CURRENCY IN AFRICA - a slippery slope best managed with the right gear!

Featuring Standard Bank.

12H30 - 13H15

LUNCH AVAILABLE FROM 13H15

HOUSING AFRICA - Expanding Access to Affordable Housing in Africa

Featuring Phatisa, AUHF, Home Afrika, G5 Properties.

13H30 - 14H10

ZAMBIA'S RISE TO PROMINENCE

Featuring Knight Frank, Pylos, Heriot Properties, Mara Delta, FNB.

14H20 - 15H00

STUDENT HOUSING AS AN ALTERNATIVE ASSET CLASS

Featuring JLL, FRISIA Partners & Integrated Solutions.

14H20 - 15H00

RWANDA: AFRICA'S LITTLE GEM

Featuring Century Rwanda, Fusion Capital, Knight Frank & The Rwanda Ambassador to South Africa.

14H20 - 15H00

SEIZING THE EAST AFRICA OPPORTUNITY

Featuring Abland, Old Mutual, Fusion Capital, TWED, Anjarwalla & Khanna. Moderated by Knight Frank.

15H10 - 15H50

AFRICA PROJECT SHOWCASE

Integrated Solutions, Impacto Grupo, G5 Properties.

16H00 - 17H00

DAY 1 HIGHLIGHTS

BEEN NETWORKING OR TOO BUSY TO ATTEND SESSIONS? THIS SESSION WILL GIVE YOU A QUICK BREAKDOWN OF THE KEY THOUGHTS COMING OUT OF EACH SESSION AND LINK THEM TOGETHER TO COME TO A COMMON THEME

17H00 - 17H15

COCKTAILS & DINNER

17H30 - 21H00

API SUMMIT | AGENDA DAY 2 FRIDAY 19th AUGUST 2016

BLUE ROOM

GREEN ROOM

RED BREAK-AWAY

YELLOW BREAK-AWAY

PURPLE BREAK-AWAY

REGISTRATION & BREAKFAST

08H00 - 09H00

KEYNOTE ADDRESS: UBER'S AFRICA STORY

Uber

09H00 - 09H30

ACCESS TO AFRICA - THE EVOLUTION OF REITS & LISTED PROPERTY

Featuring Mara Delta, Fusion Capital, Investec Asset Management, STANLIB & Perigeum Capital

09H30 - 10H15

NAVIGATING NEW FINANCING AVENUES: TRADITIONAL VS. NON TRADITIONAL FUNDING
Featuring The IFC, Vantage Capital, Novare, Esham Park.
10H30 - 11H15

HOTELS & HOSPITALITY- LEISURE VS. BUSINESS
Featuring HTI Consulting, CityBlue Hotels, W Hospitality Group, BLC.
10H30 - 11H15

AFRICA'S POWERHOUSE: NAIROBI
Featuring Axis, Britam, Fusion Capital, STANLIB, Knight Frank & Broll.
10H30 - 11H15

AFRICAN RETAIL REALITY CHECK

Featuring Broll. Featuring Heriot Properties, McCormick Developments, AttAfrica.

11H25 - 12H15

MITIGATE YOUR RISK - Tax, capital raising & due diligence on the African continent

Featuring ALN (Africa Legal Network): Anjarwalla & Khanna, BLC Robert & Associates, ATZ Law Chambers, G. Elias & Co..

12H15 - 13H00

LUNCH AVAILABLE FROM 13H00

SANDTON SITE TOUR 13H00 - 14H00

MAURITIUS – AFRICA'S FINANCIAL CENTRE?
Featuring ALN, Intercontinental Trust, AttAfrica, AFRASIA, Xterra Capital.
14H05 – 14H50

BUILDING THE CASE FOR NEW MODERN LOGISTICAL HUBS IN AFRICA
Impacto Grupo, UPDC.
14H05 – 14H50

LUSOPHONE AFRICA: MOZAMBIQUE & ANGOLA – DEBT, DESPAIR OR INVESTOR'S DARLING?
Featuring McCormick Development, RMB Westport, Mara Delta, Control Risks, & CR Holdings.
14H05 – 14H50

BOOSTING YOUR PROJECT: SAVING YOU TIME & MONEY

Featuring: Profica, RLB Pentad, Impacto Grupo.

15H00 - 15H45

DAY 2 HIGHLIGHTS

BEEN NETWORKING OR TOO BUSY TO ATTEND SESSIONS? THIS SESSION WILL GIVE YOU A QUICK BREAKDOWN OF THE KEY THOUGHT COMING OUT OF EACH SESSION AND LINK THEM TOGETHER TO COME TO A COMMON THEME

15H45 - 16H00

COCKTAILS

16H30 - 20H00

18 - 19 AUGUST 2016

Sandton Convention Centre, Johannesburg, South Africa



SPEAKERS

A SNAPSHOT OF SOME OF OUR EXPERTS ON STAGE IN 2016



MICHAEL O'MALLEY

Director
RMB Westport, Nigeria



DANIEL KAMAU

Executive Director
Fusion Capital, Kenya



JAN VAN ZYL

Head of Property Development
Novare, Nigeria



IVAN CORNET

Co-founder & Managing Partner
Latitude Five, Cote D'Ivoire



BRONWYN CORBETT
CEO

Mara Delta, Mauritius



CHEICK SANANKOUA

Managing Partner
HC Capital, UK



KENNETH KANIU

CEO
Britam Asset Management, Kenya



STEVEN HERRING

Founder & CEO
Heriot Properties, South Africa



GODFREY TAPELE

Senior Investment Officer
IFC, Kenya



PETER CLARK

Associate Principal
Investec Asset Management, UK



SIMON FIFIELD

CEO
RMB Westport, South Africa



BEN WOODHAMS

Managing Director
Knight Frank, Kenya



NICHOLAS CORBISHLEY

Head of Africa Investments
Old Mutual Property, South Africa



PETER WELBORN

Chairman
Knight Frank, Africa



AMYN MUSSA

Partner
Anjarwalla & Khanna (A&K), Kenya



ANTON BORKUM

CEO
STANLIB Fahari I-REIT, Kenya



WARREN VAN DER MERWE

Partner & CEO
Vantage Capital Group, South Africa



PIUS MUCHIRI

Managing Director
Nabo Capital, Kenya



JASON HAREL

Co-founding Partner
BLC, Mauritius



ANTHONY LEWIS

Director & Head of Capital Markets
JLL Sub-Saharan Africa, South Africa



DAVID KINYUA

Director
Esham Park Group, Kenya



WICUS BADENHORST

Head of Real Estate Finance
Standard Bank Corporate and Investment Banking,
South and Central Africa



JAN VAN DER MERWE

Fund Partner
Phatisa, South Africa



VICTOR SODALA

CEO
Pylos, Zambia



VUYO MAFRIKA

Senior Manager
Standard Bank Corporate and Investment Banking,
South Africa



TIMOTHY WILLIS

Operations and Logistics Manager at Uber
Uber, South Africa



WILLEM DU PREEZ

Vice-President
Intercontinental Trust, Mauritius



HERI BOMANI

CEO & Group Managing Director
Pangani Group, Tanzania



DAN AWENDO

Director
Home Afrika, Kenya



SHAMIN SOOKIA

Managing Director
Perigeum Capital Ltd, Mauritius



ANDREW PHIPPS

Executive Director
Head of Retail Research and Consulting - EMEA
CBRE, UK



FRED MSEMWA

Managing Director
WHC REIT, Tanzania

API SUMMIT VENUE



SANDTON CONVENTION CENTRE | THE BALLROOM

Sandton Convention Centre is Southern Africa's leading and most prestigious, multi-purpose exhibition and convention centre. Situated in northern Johannesburg in the heart of Sandton's business, hotel and entertainment district, Sandton Convention Centre offers easy access to over 5000 hotel rooms, and is adjacent to the country's top shopping and entertainment complexes. Delegates are privy to the finer comforts in life at the spectacular conference venue.

API SUMMIT SANDTON SITE TOUR



COMPANIES IN ATTENDANCE 2016

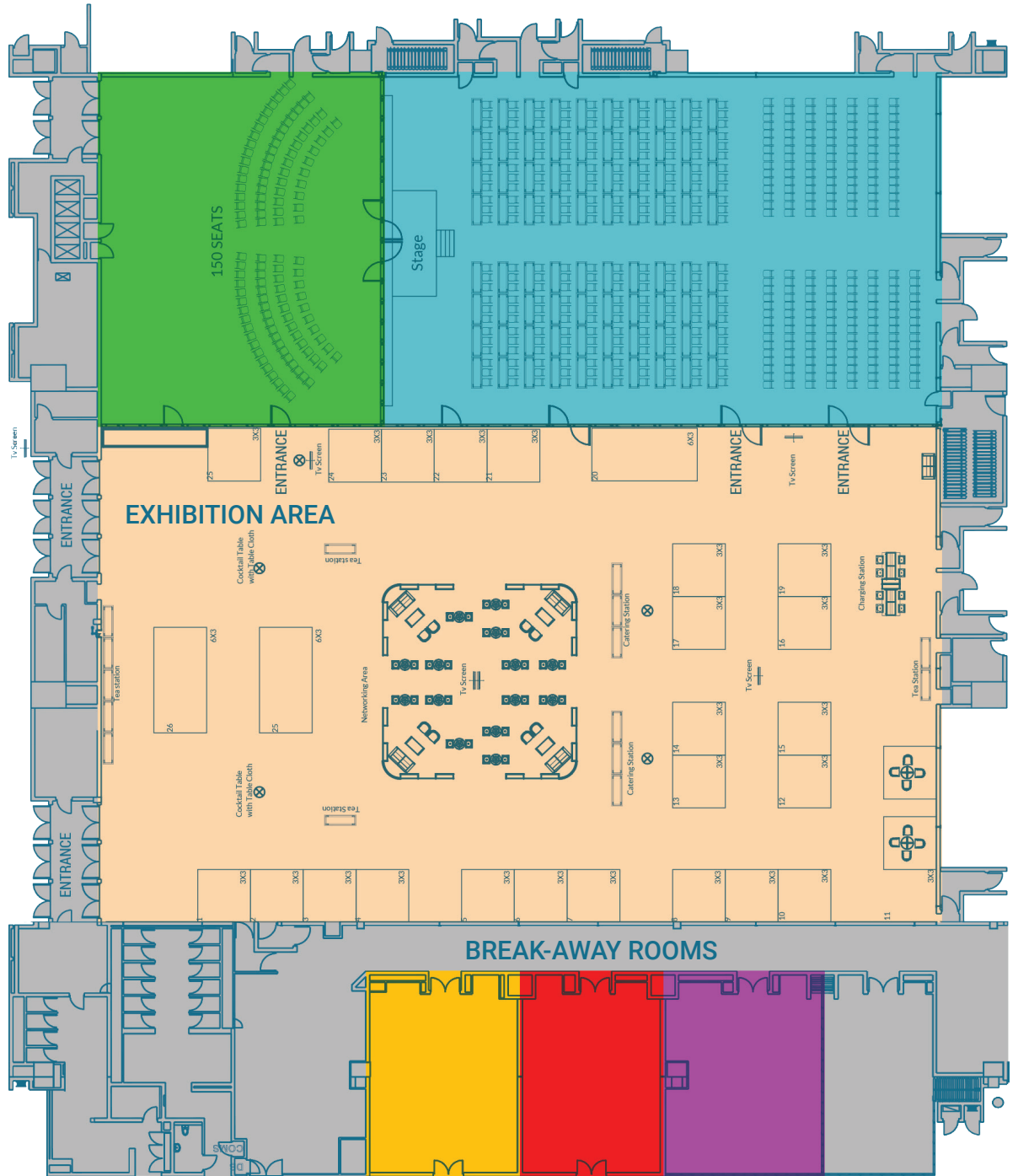


W Hospitality Group
Anjarwalla & Khanna Abland
 Mashonaland Holdings Limited **Billion Group**
AttAfrica HTI Consulting **MDD Tarch**
Median Infrastructure Development Company Limited **First National Bank**
ABSA Bank Ltd **Century Real estate** **Fusion Capital** **Amitofo Developments (PTY) LTD**
 Menzi Investment **ATZ Law Chambers** **Axis Real Estate** **Coral Property Consultants Ltd**
 Arc Architects Pretoria **Aurecon South Africa (Pty) Ltd** **ATBU Trust And Investment Limited**
High Commission Of The Republic Of Rwanda **Massmart**
 Bricks and Mint Ltd **HC Capital Properties** **Harry Global Resources** **BLC Robert & Associates**
Barclays Africa Group Limited **Paragon Architects** **Farrow Laing Quantity Surveyors** **Hotel Spec**
IFC **Ozmik Property Investments (Pty) Ltd** **Century Rwanda** **UACN Property Development Company**
Broll Properties **University of the Witwatersrand** **Pizo de Jaba Investment** **Diar Capital** **Property Wheel**
ASAQS **Control Risks** **Dor-Bliss Business Centre** **Grant Thornton** **ALN** **Macdonald & Company**
Kalumbila Town Development Corporation **Dijalo Property Services** **Capri Africa** **Pical** **Crystal Lagoons**
Excellerate Property Services (Pty) Ltd **SA Corporation** **Interior Services Group SA** **Apex Properties**
Actis **AUHF** **African Decision** **Impacto Grupo World S.S** **Kharis Adullam Co. Ltd** **Matpatto Nigeria Limited**
Basil Read Limited **G. Elias & Co** **Century Real estate** **Batfam Group** **Galencia Properties (Pty) Ltd** **CR Holdings**
NKC African Economics **Broll Ghana Limited** **Boogertman & Partners** **WHC** **Diagonal Projects Africa** **Almansoor**
Central Bank Of Tanzania **Colonial Properties Limited** **Kalumbila Town Development Corporation** **Skyscape Architects**
JHI **Intercontinental Trust Limited** **Luqbasrahman Nigeria Limited** **Investec Asset Management** **Heriot Properties**
Smith And Simpsons Ltd **Stanbic IBTC Capital** **Britam Asset Managers** **RMB a Division of FirstRand Bank Limited**
Source Capital,SA **Asset Mag** **Watumishi Housing Company Reit** **ST Real Estate** **Property 101** **Perigeum Capital** **QualConsul QS**
Impacto Group World S.A **Hodari Projects (Pty) Ltd** **Latitude Five** **Knight Frank** **Steyn Le Roux Truter Architects**
JLL **Frisia Partners** **Huntrex 350 (Pty) Ltd** **SVA International (Pty) Ltd** **Luxury Villas Group** **Masscash**
JSG Global Resources Limited **Mara Delta Property Holdings** **Akwaaba Radio, Usa**
Raphiliuques company **Xterra Capital Advisors** **Musa Dudhia & Company**
Kharis Adullam Co. Limited **Regal MTS** **Hodari Projects (Pty) Ltd**
Themba International (Pty) Ltd **Profica Project Management (Pty) Ltd**
Standard Bank **Jones Lang Lasalle** **MDA Property Systems**
Jabisan 06 (Pty) Ltd **RMB Westport Property Partners SA Pty Ltd**
Interior Services Group South Africa (Pty) Ltd **FNB - Cpf**
Old Mutual Property Management Services (Pty) Ltd
Agristructures **National Investment Bank Limited** **ABC**
D Logan Group **Nedbank Ltd** **Fernridge Consulting**
Novare **21st Century Communities, Inc.**
Old Mutual Properties **Compass Group** **Stanbic Bank**
Phatisa **Enforce Security Services** **Tatu City**
Sunbird Group **Assenta Property Group** **Enbitec**
RMB Westport **Ghana Daily News** **Sertem Groupe**
RLB Pentad **Pangani Group** **Rwanda Government**
Carlisle Property Holdings South Africa **Tetris**
Focus Economics **Caisse Properties Limited**
STANLIB Kenya **UBER** **Turnstar Holdings Limited**
Centro Property Group **Goldfields** **Nuvo Consulting**
Twed Development **Home Afrika Ltd**
GPA PLC **Mitonago Investment Limited**
UPDC **Steven Herring Consulting cc**
Dhk Architects **Integrated Solutions**
Jacques Real Estate **G5 Properties**
Vantage Capital **Propco** **STANLIB**
McCormick Property Development
Time Projects Botswana
Modo Moyo Lda **MG Properties**
Raphiliuques Company **Pylos**
Nkosi Property Group
Cushman & Wakefield
Ash Company
Nabo Capital

LAYOUT OF THE CONFERENCE



- GREEN ROOM
- BLUE ROOM
- YELLOW ROOM
- RED ROOM
- PURPLE ROOM



HOW TO REGISTER

4

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4



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CONTACT US

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LEARN MORE ABOUT API EVENTS

EAPI SUMMIT



East Africa
PROPERTY INVESTMENT SUMMIT

5-6 APRIL 2017 | NAIROBI
www.eapisummit.com

WAPI SUMMIT



WEST Africa
Property Investment Summit

29-30 NOVEMBER 2016 | ACCRA
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